

# SUCCESS STORY | LEGAL SERVICES

## MEXICO-BASED LAW FIRM

### Law firm distributes documents worldwide with ShareBase

#### The Challenge

A midsize law firm headquartered in Mexico provides corporate legal services to more than 150 organizations worldwide. This law firm requires regular, stable collaboration and communication methods to facilitate the legal needs of its clients, including notices of upcoming legal actions, document verification, and the negotiation and execution of contracts.

“Our firm receives legal notices for our clients on a daily basis. Previously we had to copy these and deliver them to the client by courier, which is both costly and time-consuming. Now we provide these notices in ShareBase, making them available to our clients instantly.”

– System Administrator

This firm now uses ShareBase for all collaboration with its clients.

#### The Solution

ShareBase was chosen by this law firm for the confidential collaboration it provides. Legal notices oftentimes require confidentiality between the various parties while also requiring a timely (and equally confidential) response. With ShareBase, everything from the notice to any/all documentation provided with the notice, along with documents provided by the client in response to the notice, can be stored in a singular, secure location in the Hyland Cloud.\*

If confidentiality was a primary need for the firm, ease of use was most definitely another. The firm needed a solution that did not require extensive training either on its part or on the part of the customers interacting with the system. ShareBase’s web-based user experience was able to meet this need and more.

“ShareBase has had a significant impact on our clients, many of whom have enjoyed the experience so much that they are asking how they can obtain ShareBase for their own document sharing and collaboration needs.”

–System Administrator

#### CUSTOMER

A midsize Mexico-based law firm

#### INDUSTRY

Legal Services

#### SIZE

150+ Corporate Legal Clients

#### LOCATION

Mexico City, Mexico

#### DEPARTMENT

Corporate Legal

#### AVERAGE SHARING STATISTICS

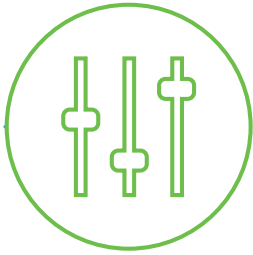
More than 10,000 documents uploaded to date

60 active users with another 80-100 by year end

#### EXTERNAL COLLABORATORS

Corporate clients around the world on various legal matters

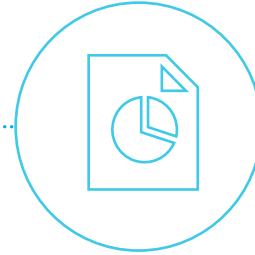
## Why ShareBase?



ENTERPRISE CONTROL  
AND SECURITY



SHARE WITH CONFIDENCE



EASE OF USE

With ShareBase, documents and folders are organized in a logical way that mirrors the existing paper process. In just a few short months of using ShareBase, the firm has uploaded more than 10,000 documents to ShareBase.

Among these 10,000 documents are the files relating to a large international transaction that involved parties and regional offices in Australia, China, Germany, Italy, Mexico, Norway and Switzerland. The system administrator marveled at the vast improvements ShareBase was able to make to that process.

“Between accumulation, review and approval of all the necessary documents, the process would have taken months to complete. With ShareBase, we were able to distribute all the documents, review them and complete the transaction in one week.”

– System Administrator

The firm currently has more than 60 attorneys using ShareBase and plans to extend the solution to at least 80 additional lawyers by the end of the third quarter.

## The Difference

### Provides secure and confidential sharing in the Hyland Cloud

ShareBase allows organizations to maintain the privacy and confidentiality of client documents while also providing instantaneous access to documents with a secure, hosted application built on Hyland's years of experience in both document management and cloud-based solutions.

### Flexibility and scalability allow ad-hoc organization of files to minimize impact on existing processes while collaborating globally

With ShareBase, files are organized according to the existing business process allowing users to share, collaborate and distribute documents digitally with minimal impact to business processes. The scalability of ShareBase creates real-time collaboration by users across the world over large and complex collections of documents.

### Ease of use and an intuitive user interface allow for fast onboarding of new users both internally and externally

The intuitive and user-friendly experience of ShareBase makes onboarding users fast and easy with minimal training required. Additional users are added and brought up to speed in a matter of hours rather than days or weeks.

For more information visit [ShareBase.com](http://ShareBase.com) >>

\* Hyland is the developer of OnBase and ShareBase.

**ShareBase**<sup>®</sup>  
by Hyland